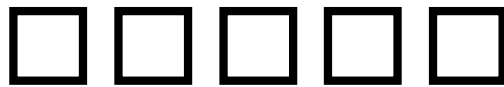


Compendium on

Council for Leather Exports



(Sponsored by Ministry of Commerce & Industry, Government of India)

DGCI&S-Kolkata

Council for Leather Exports

Introduction:

Under the vision of His Excellency the Prime Minister Mr. Narendra Modi, the Government of India is making greater efforts to improve our country's exports and provide more opportunities for exporters. It is also trying to attract more foreign exchange earner. It plays an important role in the export of leather goods and also plays an important role in the development of the country. Produces and exports leather and leather related products and creates various job opportunities. It employs a large number of people. Women are the employees with the highest concentration. The industry has earned a reputation as a provider of high quality products in the global market. The country's leather sector has made significant investments in areas such as capacity modernization and technology development, capacity building, and general infrastructure development.

This will help increase our production and exports in the coming years. India has been providing significant support to the leather sector to achieve sustainable growth through various schemes, including the Indian footwear, leather & Accessories Development Programme (IFLADP), infrastructure support under the TIEs scheme etc.

Meeting of Shri Piyush Goyal, Hon'ble Union Minister of Railways, Commerce & Industry, Consumer Affairs and Food & Public Distribution with Export Promotion Councils, May 11, 2021

Speaking at the meeting, Shri Goyal complimented the Exporters for their encouraging performance, even during such trying times. He noted that India's merchandise exports in April 2021 was USD 30.21 billion, an increase of 197.03% over USD 10.17 billion in April 2020 and an increase of 16.03% over USD 26.04 billion in April 2019. He said that the value of Export in the first week of May 2021 is also up by almost 9% over the same period of 2019-20 (6.48 billion USD). He said that Export excluding POL, is even better, and has increased in this period by 15% over same period of 2019-20. He said that performance of exports in April'21 and 2020-21 gives a hope that an ambitious target of \$400 billion merchandise exports can be achieved this year. There is a large potential for enhancing exports in several sectors like Pharma, Engineering, Auto-component, Fisheries and Agro-products, he added.

They have reported that Leather and Leather Products including Non Leather Footwear has earned 3681.68 (in US\$ Million) in Export Performance of Leather and Leather Products including Non Leather Footwear 2020-21.

For more details use the URL address: <https://leatherindia.org/wp-content/uploads/2021/11/Award-Book-final-2019-20-&-2020%20-21-Final.pdf>

CLE has reported that the major markets for Indian Leather & Leather Products are

USA with a share of 17.52%,	Germany 13.08%,	UK 8.88%,
Italy 6.75%,	France 6.67%,	Netherlands 4.22%,
Spain 4.18%,	China 2.58%,	Poland 2.34%,
Belgium 2.17%,	UAE 2.17% and	Australia 2.04%.

Brief History:

The Council for Leather Exports (popularly known as CLE) was set up in July 1984. An autonomous non-profit company registered under the Indian Companies Act, 1956, the Council functions under the

Ministry of Commerce, Government of India. The Council is entrusted with export promotion activities and overall development of the Indian leather industry. The Council's activities also include promoting Foreign Direct Investments and Joint Ventures in the Indian leather industry. The CLE serves as a bridge between Indian leather exporters and buyers all over the world.

Objectives:

It was created to promote the leather exports of our country. It has branches in various parts of the country. Its main objective is as follows

- Develop & strengthen the leather industry both industrial development as well as export growth.
- Undertake concerted and aggressive export promotion and market development activities to extend global reach of Indian leather & leather products.
- Assist importers anywhere in the world towards their sourcing needs of Indian leather & leather products.
- Provide necessary assistance/guidance to overseas entrepreneurs in establishing business collaborations and strategic alliances with Indian companies.
- Serve as a vital link between the Government and the leather industry, representing important policy measures, focusing on overall health and growth of the entire sector

Activities and Services:

Disseminating market information, trends, policy matters and publishing information on commercial, technical and technological developments in the Indian leather industry

- Facilitating export-import trade through redressal of various procedural hurdles by representing to authorities concerned.
- Participating in major international leather trade fairs & specialized trade shows across the globe.
- Organizing Buyer-Seller Meets and Mega Leather Shows, B2B meetings in potential markets etc.,
- Promoting, facilitating & attracting joint ventures, technical collaborations & strategic alliances, FDIs etc. into the Indian leather sector.
- Inviting Resource persons / Experts to the trade Fairs, Seminars & Workshops held in India, for exchange of information, knowledge, ideas and strategies.
- Mooting Delegations to overseas countries with a view to identify the sources for raw materials for augmenting availability of leather for production in India.
- Perform facilitation and Coordination activities towards implementation of various leather sector infrastructure strengthening, Human Resource Development programmes of Government of India.
- Facilitate in availing assistance under Integrated Development of Leather Sector (IDLS) for Modernization & Technology up gradation of production units

Committee of Administration:

To promote India's leather exports, the CLE's administration committee consists of a Chairman and Vice-Chairman and

1. Members of Committee of Administration regional wise

There are 5 –region in India for promoting the export of Leather. The regions are Northern, Southern, Central, Eastern and Western region. Regional wise members are as follows

- Vice-Chairman,
- Chairman,
- Managing Director,
- Director,
- Chief Executive Officer and
- Partner.

2. Nominees of the Government of India is as follows

- Joint Secretary - Department of Commerce, Ministry of Commerce & Industry,
- Joint Secretary - Department for Promotion of Industry & Internal Trade, Ministry of Commerce & Industry
- Joint Secretary – (Duty Drawback) - Department of Revenue, Ministry of Finance,
- Joint Secretary [ARI] - Ministry of Micro, Small and Medium Enterprises

3. Nominees of Training And Testing institutes is as follows

- Chairman - Footwear Design & Development Institute, Noida.
- Director - Central Leather Research Institute (CLRI), Chennai.

For more details kindly use the URL link <https://leatherindia.org/committee-of-administration/>

Product Panel Convenors

CLE currently has eleven conveyors across the country, which include:

- | | |
|-------------------------------|-------------------------------------|
| 1. Finished Leather Panel | 7. Safety Footwear Panel |
| 2. Leather Footwear Panel | 8. Footwear Components Panel |
| 3. Leather Garments Panel | 9. Leather Goods Panel |
| 4. Harness & Saddlery Panel | 10. Industrial Leather Gloves Panel |
| 5. Fashion Gloves Panel | 11. Leather Shoe Upper Panel |
| 6. Non Leather Footwear Panel | |

For more details kindly use the URL link <https://leatherindia.org/product-panel-convenors/>

Industry:

Overview, Export Performance and Prospects

- The Leather Industry holds a prominent place in the Indian economy. This sector is known for its consistency in high export earnings and it is among the top ten foreign exchange earners for the Country.
- The export of footwear, leather and leather products from India reached a value of US\$ 5.07 billion during 2019-20.
- The leather industry is bestowed with an affluence of raw materials as India is endowed with 20% of world cattle & buffalo and 11% of world goat & sheep population. Added to this are the strengths of

skilled manpower, innovative technology, increasing industry compliance to international environmental standards, and the dedicated support of the allied industries.

- The leather industry is an employment intensive sector, providing job to about 4.42 million people, mostly from the weaker sections of the society. Women employment is predominant in leather products sector with about 30% share.
- India is the second largest producer of footwear and leather garments in the world.
- India is the second largest exporter of leather garments and third largest exporter of Saddlery & Harness in the world.
- The major production centers for footwear, leather and leather products in India are located in the States of Tamil Nadu– Chennai, Ambur, Ranipet, Vaniyambadi, Vellore, Pernambut, Trichy, Dindigul and Erode ; West Bengal – Kolkata ; Uttar Pradesh – Kanpur, Agra, Noida, Saharanpur; Maharashtra – Mumbai ; Punjab – Jalandhar ; Karnataka – Bengaluru ; Telengana Hyderabad ; Haryana – Ambala, Gurgaon, Panchkula, Karnal and Faridabad; Delhi; Madhya Pradesh – Dewas ; Kerala – Kozhikode and Ernakulam / Cochin ; Rajasthan; Jaipur ; Jammu & Kashmir; Srinagar.

Strengths of Indian leather sector

- Own raw material source – About 3 billion sq ft of leather produced annually
- Some varieties of goat / calf / sheep skins command premium position
- Strong and eco-sustainable tanning base
- Modernized manufacturing units
- Trained / skilled manpower at competitive wage levels
- World-class institutional support for Design & Product Development, HRD and R & D.
- Presence of support industries like leather chemicals and finishing auxiliaries
- Presence in major markets – Long Europe experience
- Strategic location in the Asian landmass

Emerging strengths

- Design development initiatives by institutions and individuals
- Continuous modernization and technology up-gradation
- Economic size of manufacturing units
- Constant human resource development programme to enhance productivity
- Increasing use of quality components
- Shorter prototype development time
- Delivery compliance
- Growing domestic market for footwear and leather articles
- Highlights of Leather Product Segments:

Tanning Sector

Annual availability of leathers in India is about 2.5 billion sq.ft. India accounts for 13% of world leather production of leathers. Indian leather trends/colours are continuously being selected at the MODEUROPE Congress

Footwear Sector

India is Second largest footwear producer after China, with Annual Production of 2.60 billion pairs (2019). India is also the second largest consumer of footwear after China, with a consumption of 2.56 billion pairs.

Footwear (leather and non-leather) export accounted for about 46.61% share in Indian leather and footwear industry's export (2019-20).

Leather Garments Sector

India is the second largest global exporter. Accounted for 8.46% share of India's total export from leather sector (2019-20).

Leather Goods & Accessories Sector including Saddlery & Harness

India is the fourth largest global exporter of Leather Goods & Accessories and third largest exporter of Saddlery and Harness items.

Current Export Trends & Export Data Archives:

The CLE has been releasing the current export and import analysis of leather and leather products including non-leather footwear financial year wise and country wise. It is very useful for those who are interested in importing and exporting leather and leather related products.

For more details kindly use the URL link <https://leatherindia.org/analysis-export-import-performance-of-leather-and-leather-products-during-april-march-2022/>

Membership:

There is procedure/guidelines for becoming a Member of the Council to visit the DGFT website <https://www.dgft.gov.in> (by using your log-in and password) for submission of the New Membership Application Form under sub-heading of **SERVICES: E – RCMC Menus**.

For more details kindly use the URL link <https://leatherindia.org/wp-content/uploads/2022/03/Procedure-to-become-New-Member.pdf>

New Membership Registration Form

CLE provides the new membership registration form online. Includes basic details, date of establishment, office address, factory address, status of export, certificate of accreditation and employment details.

For more details kindly use the URL link <http://members.leatherindia.org/live/online-submit/memberregister.asp>

Table 1. Fee details for New Members: 2022-23

Member category based on previous year export FOB value	Entrance Fee	Membership Renewal fee	GST 18%	Total
ASSOCIATE MEMBERS :				
Below Rs. 15 lakh (E)	Rs.3500	Rs.5000	Rs.1530	Rs.10030
ORDINARY MEMBERS :				
Above Rs. 15 lakhs & upto 1 crore (D)	Rs.5000	Rs.7000	Rs.2160	Rs.14160
Above Rs. 1 crore & upto 5 crore (C)	Rs.5000	Rs.15000	Rs.3600	Rs.23600
Above Rs. 5 crore & upto 10 crore (B)	Rs.5000	Rs.20000	Rs.4500	Rs.29500
Above Rs. 10 crore & upto 50 crore (C)	Rs.5000	Rs.30000	Rs.6300	Rs.41300
Above Rs. 50 crore & upto 100 crore (B)	Rs.5000	Rs.40000	Rs.8100	Rs.53100
Above Rs. 100 crore (A)	Rs.5000	Rs.50000	Rs.9900	Rs.64900

Source: CLE website

Table 2. Fee details for existing members 2022-23

Member category based on previous year export FOB value	Membership Renewal fee	GST 18%	Total
ASSOCIATE MEMBERS :			
Below Rs. 15 lakh (E)	Rs.5000	Rs.900	Rs.5900
ORDINARY MEMBERS :			
Above Rs. 15 lakhs & upto 1 crore (D)	Rs.7000	Rs.1260	Rs.8260
Above Rs. 1 crore & upto 5 crore (C)	Rs.15000	Rs.2700	Rs.17700
Above Rs. 5 crore & upto 10 crore (B)	Rs.20000	Rs.3600	Rs.23600
Above Rs. 10 crore & upto 50 crore (C)	Rs.30000	Rs.5400	Rs.35400
Above Rs. 50 crore & upto 100 crore (B)	Rs.40000	Rs.7200	Rs.47200
Above Rs. 100 crore (A)	Rs.50000	Rs.9000	Rs.59000

Source: CLE website

Membership Renewal

CLE provides the online more for its members to renewal

Welcome Member

Membership Renewal

Membership Code

SFL12345

SUBMIT

Bank declaration form

The exporter submits the bank declaration form for purpose of determining the Export Award Winners as well as for other Official purposes.

For more details kindly use the URL link <https://leatherindia.org/wp-content/uploads/2022/03/Bank-DECLARATION-Form.pdf>

Export Award;

CLE is organizing the National Export Excellence Award distribution ceremony in New Delhi.

For more details kindly use the URL link <https://leatherindia.org/wp-content/uploads/2021/11/Award-Book-final-2019-20-&-2020%20-21-Final.pdf>

Policy & Scheme:-

The exporter can find the more useful policy and scheme in CLE, some of them are as follows

- Merchandising Exports from India Scheme (MEIS)
- Guidelines on Base Rate System
- 2% interest subvention scheme
- INCREMENTAL EXPORTS INCENTIVIZATION SCHEME
- Indirect Tax Dispute Resolution Scheme 2016
- Initiatives of Central Board of Excise and Customs
- Market Linked Focus Product Scheme (MLFPS).
- Export Promotion Capital Goods Scheme (EPCG)
- FOCUS PRODUCT SCHEME
- External Commercial Borrowings (ECB)
- Rural Artisan Scheme
- HRD Scheme

For more details kindly use the URL link:-<https://leatherindia.org/policy-circulars-cle/>

Duty Free Import Scheme: The Union Budget 2021-22 removed the duty free import scheme w.e.f. April 1, 2021. This scheme provided Basic Customs Duty exemption for import of notified critical inputs (to the tune of 5% of FOB value of exports in previous year for footwear and leather products and 3% for leather garments) Such inputs are imported as per requirement of brands and the average utilisation of the scheme is

about 82% to 83%. Removal of the scheme has affected the price competitiveness of the value added products segment

For more details kindly use the URL link: -<https://leatherindia.org/category/schemes/>

International Fairs & Exhibitions

CLE hosts International Fairs & Exhibitions as follows

Table 3. Fairs & Exhibitions

S. No.	Event
1	India Leather Days, Offenbach, Germany, May 19 &20, 2022
2	India Leather Show, Madrid Spain, May 24 & 25, 2022
3	97th Expo Riva Schuh Garda, Italy, June 11-14, 2022
4	SPOGA Horse Fair, Germany, July 23-25, 2022
5	Magic Show, Las Vegas, USA August 7-10, 2022
6	Mosshoes/MOSPEL Fair, Moscow, Russia (29th August to 1st September, 2022)
7	MICAM–The Shoe Event, Milano, Italy, September 18-20, 2022
8	Fashion World Tokyo Fair, Tokyo-Japan, October 18-20, 2022
9	MIPEL – The Bag Show, Milan, Italy, September 18-20, 2022

Buyer Seller Meets (BSMs)

S. No.	Event
1	Magic Show, Las Vegas, USA (February 13-16, 2022)
2	APLF Leather Fair, Hong Kong (March 30-April 1, 2022)
3	Fashion Access Fair, Hong Kong (March 30-April 1, 2022)

Reverse Buyer Seller Meets (RBSMs)

S. No.	Event
4	RBSM Delhi (March 25-26, 2022)

Source: CLE website

Publications:

CLE publishes Leather News India every month. In this publication they have reported as following topics

National:

- Meeting of Shri PiyushGoyal, Hon’ble Union Minister of Commerce and Industry with Export Promotion Councils, May 11, 2021
- Hon’ble Union Minister of Railways, Commerce & Industry, Consumer Affairs and Food & Public Distribution Shri PiyushGoyal meeting with Industry Associations , June 1, 2021
- Meetings of Chairman, CLE Meeting of Chairman, CLE with Director, CSIR - CLRI , June 15, 2021
- Trade and Policy Updates
- Global Leather & Footwear Exports – An Update – by Shri Atul Kumar Mishra, Regional Director (North), CLE
- National Technology Day at CSIR – CLRI

- Trade Enquiry from Hungary
- GST News

Regional:

- VC meeting of Thiru M.K. Stalin, Hon'ble Chief Minister of Tamil Nadu, May 19, 2021 - Participation of Chairman, CLE
- Tamil Nadu Leather Industry presents contribution to Hon'ble Chief Minister of Tamil Nadu towards Covid relief measures
- Meetings of Chairman, CLE
- Meeting with Thiru R Gandhi, Hon'ble Minister for Handlooms and Textiles

International:

- Modeurop Virtual Meeting on Autumn Winter 2022/23
- Fair Update

For more details, write to <https://leatherindia.org/wp-content/uploads/2021/11/CLE-news-2021-May.pdf>

Members Directory

The Members Director of CLE contains contact information of members spread across the country, covering name, address, telephone, fax and e-mail, products of manufacture. The directory is compiled on region-wise and product-wise basis, with additional segregation of manufacturer and merchant exporters registered with CLE.

For more details, write to cle@cleindia.com

Facts Figures

The Facts and Figures booklet contains export data of leather, leather products and footwear – region-wise, country-wise and cluster-wise basis for the year 2018-19. This booklet is a comprehensive compilation of export data (both volume-wise and value-wise) based on the data given by members of CLE.

For more details, write to cle@cleindia.com

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